

# WHY WORK AT ZOETIS? THREE GREAT REASONS

## 1. MAKE AN IMPACT IN A MARKET-LEADING COMPANY

Build your career with the world's leading animal health company and have an impact on the role animals play in people's lives — for the nutrition (meat, milk and eggs) and the companionship they provide. At Zoetis, our impact is based on the solutions we provide to the veterinarians and livestock producers around the world who raise and care for farm and companion animals.

With more than 60 years of experience in animal health, Zoetis (zō-EH-tis) discovers, develops, manufactures and markets veterinary medicines and vaccines, complemented by diagnostic products, genetic tests and a range of services. Employing almost 10,000 colleagues worldwide, Zoetis markets more than 300 product lines in approximately 120 countries based on its core capabilities — direct interaction with customers, innovative R&D and high-quality manufacturing.

As we like to say at Zoetis, “Because the world depends on animals, those who care for them can depend on us.”

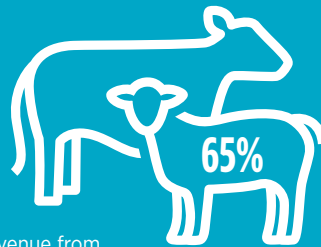
# WORLD LEADER

In discovering, developing, manufacturing and marketing veterinary medicines and vaccines

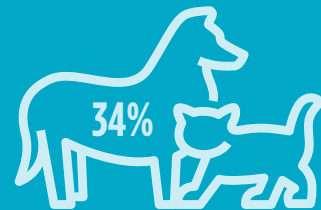
We Provide

**MEDICINES  
VACCINES  
DIAGNOSTICS  
GENETIC TESTS  
SERVICES**

Our Focus



Revenue from  
Livestock Products



Revenue from  
Companion Animal Products

*\*Excludes Client Supply Services, which represented approximately 1% of 2014 revenue*

# 120+

Countries in Which Zoetis  
Products are Sold



# 300+

Product Lines



Approximately

# 10,000

Colleagues Worldwide



<sup>1</sup>Vetnosis Executive Guide 2014

**FOR ANIMALS. FOR HEALTH. FOR YOU.**

**zoetis**

## WHY WORK AT ZOETIS? THREE GREAT REASONS.

### 2. THRIVE IN AN ENVIRONMENT FOUNDED ON CORE BELIEFS

With our singular focus on animal health, we work together with a common purpose, sharing knowledge and resources for the best interest of our customers — the people who care for animals. We are **customer obsessed** — delivering on commitments through quality products, services and solutions.

*“We have a great thing going within Zoetis! I am proud of what we have accomplished together.”*

To achieve this, we let our colleagues take ownership of what they do; they **run it like they own it**, managing resources efficiently and effectively to meet our objectives.

*“Working through and resolving issues would be much harder without the continued support of my manager and team.”*

**We are one Zoetis**, working collaboratively and inclusively, allowing colleagues to bring their best every day.

We are proud of what we do and who we are. We strive to do everything with integrity and **always do the right thing**. We value the unique contributions of **our colleagues who make the difference**.

*“I am proud to work for this company, love being a member of the team I work for, and love the job that I do.”*

### 3. SEIZE PROFESSIONAL GROWTH AND DEVELOPMENT OPPORTUNITIES

We grow our company when we create an environment where colleagues excel. We provide a broad range of career opportunities and growth potential in such key areas as Veterinary Research & Development, Manufacturing, Sales and Marketing, Finance, Business Technology, Corporate Affairs, Human Resources, and Legal.

When you join Zoetis, you'll have the opportunity to learn, develop your skills and enrich your career in many ways — from on-the-job training and working on challenging projects to simply learning from peers and managers. We build the next generation of leaders by investing in the growth of our colleagues.

As a Zoetis colleague, you will have the opportunity to participate in programs to enhance your professional, technical, and leadership skills. This opportunity includes Web U, an online, on-demand portal, which provides self-paced training where colleagues can customize their learning experience to meet their specific business needs.

With broad career and learning options, it's clear from day one — you're an integral part of our future.

Why Work at Zoetis? Now you know.

